

LIST OF CHART

Graph No.	Title	PAGE NO.
6.1.1	Gender of respondents	45
6.1.2	Marital status of respondents	46
6.1.3	Location of respondents	47
6.1.4	Education qualification of respondents	48
6.1.5	Income level of respondents	49
6.2.1	Pre Set frequency and percentage analysis	51
6.2.2	Pre Set frequency and percentage analysis	55
6.2.3	Satisfaction among business development professionals post set	58
6.2.4	Post set frequency and percentage analysis	62
6.3.1	Pre set of job involvement among business development professionals	73
6.3.2	Pre Set of job involvement among business development professionals	75
6.4.1	Pre Set work motivation in business development professionals	80
6.4.2	Post set work motivation in business development professionals	84
6.5.1	Principle component analysis initial Eigen values	100
6.6.1	Total variance explained with initial Eigen values	120
6.7.1	Total variance explained with initial Eigen values	140
7.1	Flow chart showing the process of realizing Karma yoga	156

LIST OF TABLES

Table No.	Title	PAGE NO.
6.1.1	Gender of respondents	45
6.1.2	Marital status of respondents	46
6.1.3	Location of respondents	47
6.1.4	Education qualification of respondents	48
6.1.5	Income level of respondents	49
6.2.1	Pre Set frequency and percentage analysis	50
6.2.2	Pre Set frequency and percentage analysis	53
6.2.3	Job satisfaction among business development professionals post set	57
6.2.4	Post set frequency and percentage analysis	60
6.2.5	Descriptive statistical analysis for pre set	64
6.2.6	Descriptive statistical analysis for pre set	66
6.2.7	Descriptive statistical analysis for post set	68
6.2.8	Descriptive statistical analysis for post set	70
6.3.1	Pre Set of job involvement among business development professionals	72
6.3.2	Post set of job involvement among business development professionals	74
6.3.3	Pre Set of job involvement among business development professionals	76
6.3.4	Post Set of job involvement among business development professionals	77

6.4.1	Pre Set of work motivation in business development professionals	78
6.4.2	Post Set of work motivation in business development professionals	82
6.4.3	Pre Set work motivation in business development professionals	86
6.4.4	Post Set work motivation in business development professionals	89
6.5.1	Result of reliability and validity analysis for pre data set	92
6.5.2	Result of reliability and validity analysis for post set	95
6.5.3	Factor analysis on post data set	98
6.5.4	Principle component analysis	98
6.5.5	Rotated component matrix	101
6.5.6	Paired samples statistics	103
6.5.7	Paired sample test	104
6.5.8	Paired sample statistics	105
6.5.9	Paired sample test	105
6.5.10	Group statistics	106
6.5.11	Independent sample test	107
6.5.12	Group statistics	108
6.5.13	Independent sample test	108
6.5.14	Group statistics	109
6.5.15	Independent sample test	110
6.5.16	ANOVA	111
6.5.17	Tukey HSD multiple comparisons	112

6.5.18	ANOVA	113
6.5.19	Tukey HSD multiple comparisons	114
6.5.20	Hypothesis test summary of job satisfaction	115
6.6.1	Result of reliability and validity analysis for pre data set	116
6.6.2	Result of reliability and validity analysis for post data set	118
6.6.3	Factor analysis on post data set	119
6.6.4	Total variance explained	119
6.6.5	Rotated component matrix	121
6.6.6	Paired sample statistics	121
6.6.7	Paired sample test	122
6.6.8	Paired sample statistics	122
6.6.9	Paired sample test	122
6.6.10	Group statistics	123
6.6.11	Independent sample test	124
6.6.12	Group statistics	125
6.6.13	Independent sample test	125
6.6.14	Group statistics	126
6.6.15	Independent sample test	127
6.6.16	ANOVA	128
6.6.17	Tukey HSD multiple comparisons	129
6.6.18	ANOVA	130
6.6.19	Tukey HSD multiple comparisons	131
6.6.20	Hypothesis test summary of job involvement	132

6.7.1	Result of reliability and validity analysis for pre data set	133
6.7.2	Result of reliability and validity analysis for post data set	136
6.7.3	Factor analysis on post data set	138
6.7.4	Total variance explained	139
6.7.5	Rotated component matrix	141
6.7.6	Paired sample statistics	143
6.7.7	Paired sample test	144
6.7.8	Paired sample statistics	145
6.7.9	Paired sample test	145
6.7.10	Group statistics	146
6.7.11	Independent sample test	147
6.7.12	Group statistics	148
6.7.13	Independent sample test	148
6.7.14	Group statistics	149
6.7.15	Independent sample test	150
6.7.16	ANOVA	151
6.7.17	Tukey HSD multiple comparisons	152
6.7.18	ANOVA	153
6.7.19	Tukey HSD multiple comparisons	153
6.7.20	Hypothesis test summary of work motivation	154
9.4	Publication details	185